



PV-1601330302040202

Seat No. _____

M.L.W. (Sem. IV) (W.E.F. 2016) Examination

August - 2020

Conflict Management & Building Collaboration

(New Course) (Elective-2)

Time : $2\frac{1}{2}$ Hours]

[Total Marks : 70

1 Discuss about Empirical Research in Conflict Management. 10

OR

1 Discuss about the levels of conflict in detail. 10

2 Explain the Egoism and Altruism concern with business. 10

OR

2 Write about the definitions of conflict management and models of conflict management. 10

3 Give a meaning and definitions of conflict management and write the concept of it. 10

OR

3 Define the measurement and diagnosis of conflict. 10

4 Write short notes : (any five) 25

- (a) Discuss about the attitudes towards conflict.
- (b) Write about types of conflict.
- (c) Discuss about collaboration for enhanced competitiveness.
- (d) Discuss about the dysfunctional conflict.
- (e) Why be Moral ? Discuss about self interest.
- (f) Discuss about developing collaborations.
- (g) Explain the intervention strategies.

5 Write short answers : (any **five**)

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- (a) What is inter-personal conflict ?
 - (b) Discuss about empirical research in Conflict Mgt.
 - (c) Discuss about Compromising.
 - (d) Discuss about Motivation and Justification.
 - (e) Forcing.
 - (f) Competitiveness - Explain.
 - (g) Explain about Avoiding.
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